



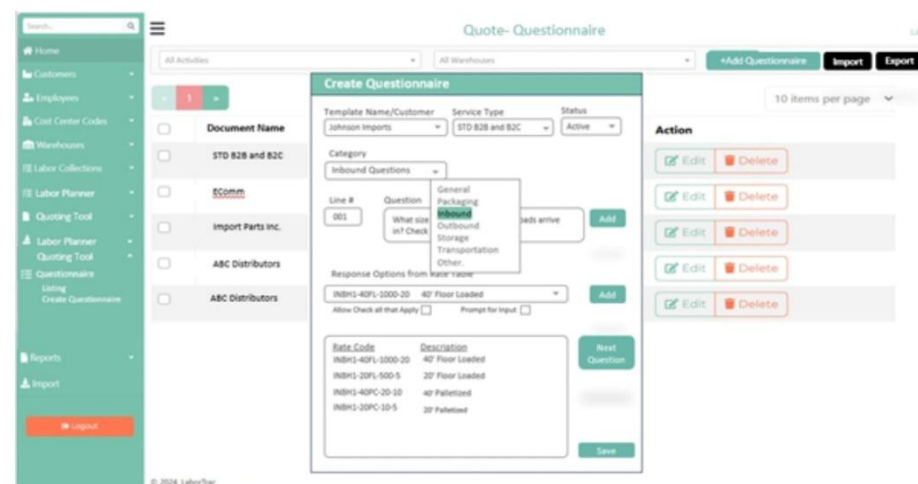
# 3PL QUOTING TOOL

Our Quoting Tool Module will allow your sales teams to easily generate quotes for your warehouse services with the knowledge and oversight that ensures they're not quoting a service below cost.

## The Problem with Traditional Quoting

Logistics quoting is often a tedious, error-prone, and time-consuming process. Manual calculations, outdated systems, and lack of real-time data lead to:

- **Lost Time:** Hours spent creating and sending quotes.
- **Inaccurate Pricing:** Errors in calculations or outdated rates.
- **Missed Opportunities:** Delayed responses to customer inquiries.
- **Frustration:** Juggling multiple systems and spreadsheets.



## How we solve the Quoting Problem

**Real-Time Rate Comparisons:** Instantly pull rates from multiple carriers or service providers.

Example: A 3PL provider reduced quote turnaround time from 4 hours to 15 minutes by using real-time rate comparisons.

**Customizable Quotes:** Add discounts, surcharges, or special conditions in seconds.

Example: A shipper increased customer satisfaction by 30% by offering tailored quotes that met specific client needs.

**Advanced Analytics:** Track quoting trends, win rates, and profitability.

Example: A 3PL provider improved their win rate by 20% by analyzing which quotes were most successful.

**Seamless Integration:** Works with your existing TMS, ERP, or logistics software.

Example: A carrier eliminated manual data entry errors by integrating the Quoting Tool with their TMS, saving 10+ hours per week.

